

# PEPtalk

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## **"From the mountains to the ocean" – MBS goes the distance on two new radio read installs**

For a while now, we've been talking about Sensus radio read water meters in these pages and MBS is working on two new installs in two very different places. The first project is happening in the rolling hills of West Rutland, VT, where 750 Sensus SR water meters and MXUs are scheduled to be installed by November of this year. The Sensus meters are part of a Rural Development Project and will include backflow prevention devices.

The second meter project is currently underway in Seabrook, NH and includes 4000 SRII water meters and



*Smiles all around: Representatives from the Town of Seabrook, NH and EJP review progress on their Sensus Water Meter project. Seated: Emily Sanborn, Town of Seabrook Inspector; standing: Andy Lane, MBS Manager; Warner Knowles, Town of Seabrook Water Superintendent; Don Proulx, EJP Sales*

MXUs. All but 100 meters will be new installs in residential homes and over 900 installs will be in mobile homes. While the two projects are different in size and geography, both municipalities are looking forward to reaping the benefits of remote meter reading in the near future.

## **Team EJP Concord gets NH DOT's water and sewer expertise "up to speed"**

The New Hampshire Department of Transportation has recently been dealing with changes in funding allocation and distribution. Some of the areas affected by the change were water and sewer design and project implementation. Previously, DOT engineers had little or no involvement with these types of projects and when lead engineer, Chuck Schmidt, sensed that his peers needed some outside assistance, he called on his friends, Leo Lavin and Dave Wheeler at EJP Concord, and Dave and Leo coordinated an informal training session on July 13th. After a welcome from Division Manager, Jim Ripley, the 12 attendees received 'classroom training' from Dave Wheeler and a hands-on, live tap demonstration with Dylan McDermott.

What was scheduled to be a 2 hour seminar became a 4½ hour experience that provided the DOT engineers with the knowledge they needed. Education sessions like this are one more way that we go the extra mile for our clients and we congratulate Team EJP Concord on a great day.



*Above: Dylan McDermott demonstrates a live tap.*

*Left: NH DOT Engineers show off their new-found knowledge.*



**Team EJP helps the City of West Springfield, MA clean house**

Superintendent, Jack Dowd; Town Engineer, Jim Lyons; and Water Systems Manager, Jeff Auer had a problem. The City of West Springfield had signed off on plans to construct a new building on their service lot. Before ground could be broken on the new project, it had to be cleared of debris. In this case, that debris consisted of roughly 400,000 pounds of unusable old pipe, valves and fittings. Coincidentally, Team EJP Outside Salesman Peter Hull had been discussing our Value Added Services program with West Springfield officials. Peter told EJP's Springfield manager, Lester Quinn, about the need to clear out the old inventory, and they immediately came up with a plan. Lester arranged for PEP Transportation to load and transport all scrapable materials to Griffin Pipe in Florence, NJ. The scrap materials will be melted and remanufactured into new pipe and the City of West Springfield will receive a substantial credit when they are ready to buy new materials.



*A few pieces of the 400,000 pounds of scrap that Team EJP and PEP Transportation removed for the Town of West Springfield, MA.*

Team EJP's Springfield Driver, Mike Vinesett, worked many extra hours handling the majority of the clean-up work and did an exceptional job. Kudos also go out to the many PEP drivers who helped load each truck and then transported each one to Griffin Pipe safely and efficiently. We salute the 'can do' attitude, quick thinking and hard work of Team EJP Springfield. Thanks for showing us what excellence is all about.

**QWP comes through for the Town of Hartford, VT**

The Town of Hartford, VT, needed to resolve a long-standing matter. Their water treatment plant required additional filters to be installed on an existing well plus the construction of a new well. Complicating the situation was the presence of the Olcott Falls Manor housing development, which surrounds the plant on three sides. Engineers at Dufresne Henry, Inc. of Manchester, NH, feared that a sufficient chlorine contact time would not be met as they drew water off the system. Darrin Lary, Project Manager for Dufresne Henry and his team designed a 48" loop outside the water plant to serve as a chlorine contact chamber. This chamber would have to be capable of handling high water pressure of 130 psi static while ensuring the efficient transmission of water from 12" supply mains to the 48" contact chamber and back. Quality Water Products was the only vendor with a viable solution – ACIPCO "Lok-Ring" Ductile Iron Pipe and Fittings with concentric reducers. Wes Wixon, Project Manager for Weststate Construction, and Richard Gowen of Gowen Excavating had a demanding timeline and QWP delivered. Congratulations to John Grout and his team at QWP on a job well done.

*QWP and ACIPCO teamed up to supply the necessary equipment for the recent upgrade to the Hartford, VT, Water Treatment Plant.*



*Richard Gowen of Gowen Excavating*

## Team EJP Vernon has the "Lowe-down" on erosion control

Before construction could begin on the new Lowe's Distribution Center in Plainfield, CT, the land had to be stabilized and Lowe's chose Four Seasons Landscaping, Inc. to get the job done. Rich Mazur of Team EJP Vernon and Joe Koziel of North American Green made a proposal to Rick Matregrano, Project Manager for Four Seasons Landscaping. In addition to recommending 36,900 yards of North American's S150 Erosion Control Blanket, Rich and Joe offered several suggestions of how best to execute the project. The extra effort paid off when Rick awarded the contract to Rich and Joe and as promised, the project was completed without a hitch. Special thanks go to Team EJP Vernon's Bob Stark who coordinated two separate deliveries from North American Green to the job site. *Great job, everyone.*



Above: the new Lowe's Distribution Center in Plainfield, CT.

Left: (left to right) Rick Matregrano, Brian Addington, and Adam Clift of Four Seasons Landscaping.

## Team EJP Middleton, MA salutes one tough customer – Iron Man, Dan Maguire

The Iron Man Triathlon is widely regarded as the ultimate test of physical fitness and mental toughness. It's a grueling race that begins with a 2.4 mile swim. After completing this first leg of the race, the competitors immediately run to their bicycles for a 112 mile ride before finishing the race by running a full 26.2 mile marathon. This year's Iron Man took place in Lake Placid, NY, on July 24th and EJP is proud to report that Dan Maguire, a Primary Water Distribution Operator for the Town of Newburyport, MA, Water Department finished ahead of more than 700 other racers. Dan completed the Iron Man Triathlon in 13 hours and twenty-eight minutes, which is about as long as most of us would spend in the hospital after attempting the 2.4 mile swim.

Dan lives in Amesbury, Massachusetts, with his wife Evelyn and their 14 year-old daughter, Jess. *Great job, Dan!*



Dan Maguire making a strong showing at the 2004 Iron Man Triathlon.

## Irrigating a 'field of dreams' in Mashpee, MA

"Building Fields of Dreams" was the name of the community group that appealed to businesses in Southern Massachusetts for help in building a new football field in Mashpee. Helping local non-profit organizations is a key part of the Team EJP mission and when approached by the "Building Fields of Dreams" organization, Wayne Moreau, Team EJP's Mashpee Manager got into the game. Once completed, the new football field in Mashpee will be kept in game shape thanks to a 600' irrigation system donated by Team EJP. It's always a good feeling when we can give something back to the communities we serve and we wish Mashpee Youth Football great success with their new field.

**INSIDE EJP**



**Team EJP loses a good man**

At EJ Prescott, the nature of our work is very much ‘behind the scenes.’ While our products benefit thousands of people, it’s usually only our immediate customers who understand and appreciate what we do. For several years, Team EJP enjoyed the service of our own ‘behind the scenes’ man who maintained the grounds and took care of any odd job that sprang up around our Home Office. No matter what the job was or when it needed to be done, Lenny Benson always did it with a smile on his face. On Wednesday, August 18th, Lenny died at the age of 57 after suffering a massive stroke. While few people outside of the Home Office actually knew Lenny, like everyone else at Team EJP, the work he did benefited a lot of people. Please take a moment to remember a good friend and our “man behind the scenes” — Lenny Benson.



*Lenny Benson: A kind man who will be dearly missed.*

**Eighteen join Team EJP**

*Eighteen people joined eight divisions over the last two months. A warm welcome to:*

- Donald L. Antolick** Round Lake, NY - Yard
- Robert P. Cummings** So. Barre, MA - Machine Shop
- Timothy W. Dougan** Warwick, RI - Delivery
- Michael W. Duggan** PEP Trans., ME - Pep Drivers
- Nicholas DuBois** Barre, VT - Yard
- Michael L. Ferland** Concord, NH - Yard
- Jason Gibson** Indianapolis, IN - Service
- Joseph R. Hersom** Bangor, ME - Engineering & Marketing
- Richard Kaulfuss** Home Office, ME - NY Meter Specialist

- Brad V. McKean** Lima, OH - Delivery
- Kevin W. Marston** Middleton, MA - Engineering & Marketing
- Christopher J. Mooney** Lincoln, RI - Machine Shop
- Lawrence Perkins** Round Lake, NY - Delivery
- Lesla A. Plasse** Lincoln, RI - Administration
- David J. Shea** Barre, VT - Engineering & Marketing
- Frank E. Smithgall** PEP Trans., ME - Pep Drivers
- Christopher Strom** Brockton, MA - Service
- John E. Whitt III** West Carrollton, OH - Yard